## HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex.

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## VERY IMPORTANT E METER READS PREFCHECKING

## HOW METERS GET INVALIDATED.

Due to the fantastic number of instant needle reactions missed by poorly trained auditors, it would be well to check this question out on any preclear who has been previously audited :

"Has any auditor ever failed to find a meter read on you that you thought should have reacted?"

Or any version thereof.

"As an auditor have you ever deliberately ignored a significant meter response?"

Or any version thereof.

"Have you ever invlaidated an E-Meter?"

Or any version thereof.

"As a preclear have you ever successfully persuaded an auditor the meter was wrong?"

Or any version thereof.

"Have you ever attempted to invalidate a meter read in order to keep something secret?"

Or any version thereof.

Pc's who have routinely had meter reads missed on them become so unconfident of the meter that they are perpetually ARC broke. Only ARC breaks stop a meter from reacting. Therefore this unconfidence in the meter can cancel meter reads!

It is utterly <u>fatal</u> to pass up an instant reaction on a pc. It invalidates the meter and may cancel further reads.

Meters work. They work every time. Only auditors fail by failure to use the meter reactions to guide a session. Only the auditing question or the auditor's inability to read can be wrong.

Because of bad metering many pcs get the secret opinion that meters do not in fact work. This is caused by sloppy auditors who miss instant reads and fail to clean up hot questions.

If the pc knows it is hot and the auditor fails to see the meter react, the pc thinks he can "beat the meter" and is thereafter harder to audit because of this specific phenomenon.

This is exactly how meters get invalidated - auditors who fail to read them and meters that aren't Mark IVs. There have been plenty of both in the past, so clean up the above question. It's all that keeps some pcs from winning.

And, oh yes, don't miss meter reads! And, oh very yes, be sure you are well trained on meters!

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